

A medium-sized dog with brown and white fur is sitting on a green lawn. The dog has a white blaze on its face and is wearing a bright yellow bandana with a black paisley pattern. Its mouth is open, showing its pink tongue, and it has a happy expression. The background is a wooden fence and some greenery.

TANZIE'S
PAWESOME
YEAR-IN-REVIEW
2016



TANZIE'S PAWESOME YEAR-IN-REVIEW

A Note from Tanzie...

Happy New Year everpawdy!! Tanzie here! Hope you and your packz had a PAWESOME Howliday!! With so much goingz on this year, like my first year running a nonprofit, I thought everypawdy might want to know about all the crazy great thingz we did in 2016! So let me start off this letter about EVERYTHINGZ...

I can't believe all of this happened because I stole my mommy's heart on that cold December night in Sarajevo – heck, all I really wanted was a belly rub!! The only life I knew was just roaming the streets, running out into a nearby field to play with other street dogs, and avoiding people who didn't like me. I guess that is the beauty of it all, that we never know the pawesome things

that can come of the smallest of actions...! Thankfully mommy fell in love with me, and in doing so, saw how much I wanted to save my friends. Now I'm pursuing my dream! Since I'm not that good with typing, numbers, or concentrating, you know, important things like that, I'll let my mommy finish the rest of this letter. Thank you ALL for your support and loves and donations to help me save more of my Bosnian fur friends I left behind.

We won't ever be able to save them all, and that breaks my heart, but we have helped SO many that never would have been saved, fed, or cared for had we not had a paw in it. So from the bottom of my heart, a HUGE thank you for helping me #savebosnianstrays... PAW-PUMP Team Tanzie!!

-Your favorite crazy Bosnian rescue pup!



Bosnian puppies, but their team guided and encouraged me to take this cause to the next level. And of course, a huge "PAW-PUMP" to our board members, volunteers, supporters, and donors who have helped us get through our first year...successfully, I would say! None of this would have been possible if not for ALL of you – thank you from the bottom of my heart.

2016 at a Glance...

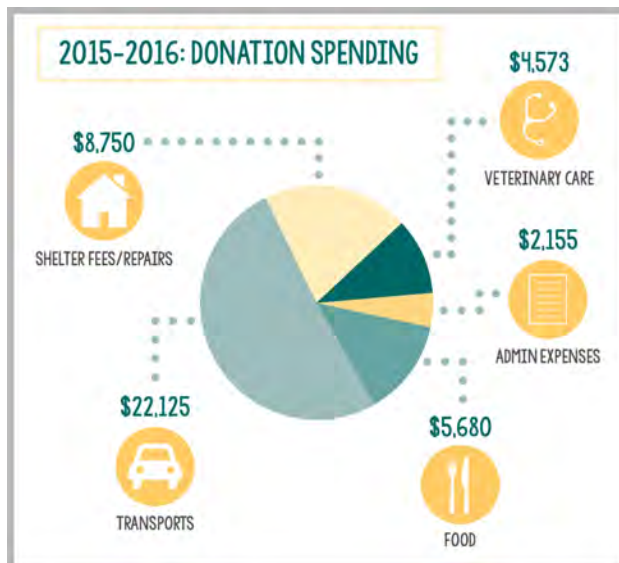
Tanzie wants to share some highlights since our incorporation, February 18, 2016. **DRUM ROLL PLEASE!!!** This year, we've rehomed **42** Bosnian strays across the U.S. and 6 European countries! But our efforts didn't just begin once we became official – including Tanzie, the 14 pups PRM sponsored in 2015, and the 22 dogs Nina transported throughout Europe, we have collectively rehomed **79** of Bosnia's forgotten street dogs – that's pawsitively fantastic!! It's amazing what we can all achieve when we come together for the common good!

I launched my first fundraiser benefiting Bosnia's stray dogs in December 2014, asking for \$500 to buy dog food – and the rest is history! To showcase our overall growth, I

Tanzie's "Shout-Out"...

Hi y'all! Katie here, taking over for Tanzie! (Really, she just wanted to go play with Blue and Ice...)

Tanzie and I want to kick-off this newsletter by thanking everyone who helped along the journey to making The Tanzie Project possible: my friends and coworkers in Bosnia who helped me figure out how to bring Tanzie to the USA, Walker and my family for their continued support, and the Puppy Rescue Mission team and its supporters. Not only did PRM take a chance on me when I had exhausted all resources for help saving some



also included 2015 donation figures in this financial summary – from online fundraisers, to outreach events, to T-Shirt and calendar sales, we have made a huge impact since that first fundraiser more than two years ago!

Tanzie *said* she's not good at numbers, but she did all the calculations below so she could share how much all of YOU have done for her cause!

FUNDRAISING SUMMARY:

Total donations raised in 2015: \$11,194
 Total donations raised in 2016: \$30,979
 Online fundraisers held in 2015: 13
 Online fundraisers held in 2016: 27

Total donations 2015-2016: \$42,173

TTP's key support areas entail veterinary expenses, food, shelter repairs and construction, pension (shelter) fees, and transport expenses. This year, we incurred more administrative costs than we anticipate in the future due to incorporation and tax-exemption requirements.

VETERINARY SUPPORT:

2015: \$1,470 (Jinn, Rafo, Duncan, Carrot, Bear pups)
 2016: \$3,103 (Maya, Jak, Mona, Black pup, Sparky, Dexter, Phoenix, Unnamed Pup #3, Blue, Ice)
TOTAL: \$4,573

FOOD SUPPORT:

2015: \$1,715 2016: \$3,965 **TOTAL: \$5,680**

SHELTER/PENSION FEES:

2015: Carrot: \$520; overdue fees: \$5,739
 2016: fees/workers \$1,115

SHELTER REPAIRS & CONSTRUCTION:

2015: n/a 2016: \$1,375.50

TRANSPORTS:

2015: 5 dogs, totaling \$1,520

Germany: Ginger, Lilly, Reba, Mama, Jerry

2016: 42 dogs, totaling \$20,605

Austria: Bjelka, Glista

Denmark: India

Germany: Ajko, Blanka, Goldy(a), Joe, Mixy, Smooky, Terry(a), Tom, Fudo, Bella, Kraka, Jack, Starisa, Chupi, Sasha, Zara, Lucy, Mrva, Nadia, Chappi, Pico, Goldy(b) Dudi, Schokolada, Rita

Netherlands: Bonnie

Switzerland: Blacky, Terry(b), Amy

UK: Taz (Funded by BDRUK)

USA: Rafo, Duncan, Miyu, Miska, Lily, Lola, Maya, Blue, Ice

2016 Fundraising & Outreach

ONE-FUR-ALL CANDLES: \$286.43

PAWESOME 2017 CALENDARS: \$225

We still have quite a few calendars left, so please help us sell some more! Order one for yourself and/or another dog lover at www.thetanzieproject.org/tanzie-gear

TANZIE TEES!

2015 w/ Booster: \$33.18 (15 shirts)

2016 w/ Bonfire Funds: \$587.32 (52 shirts)

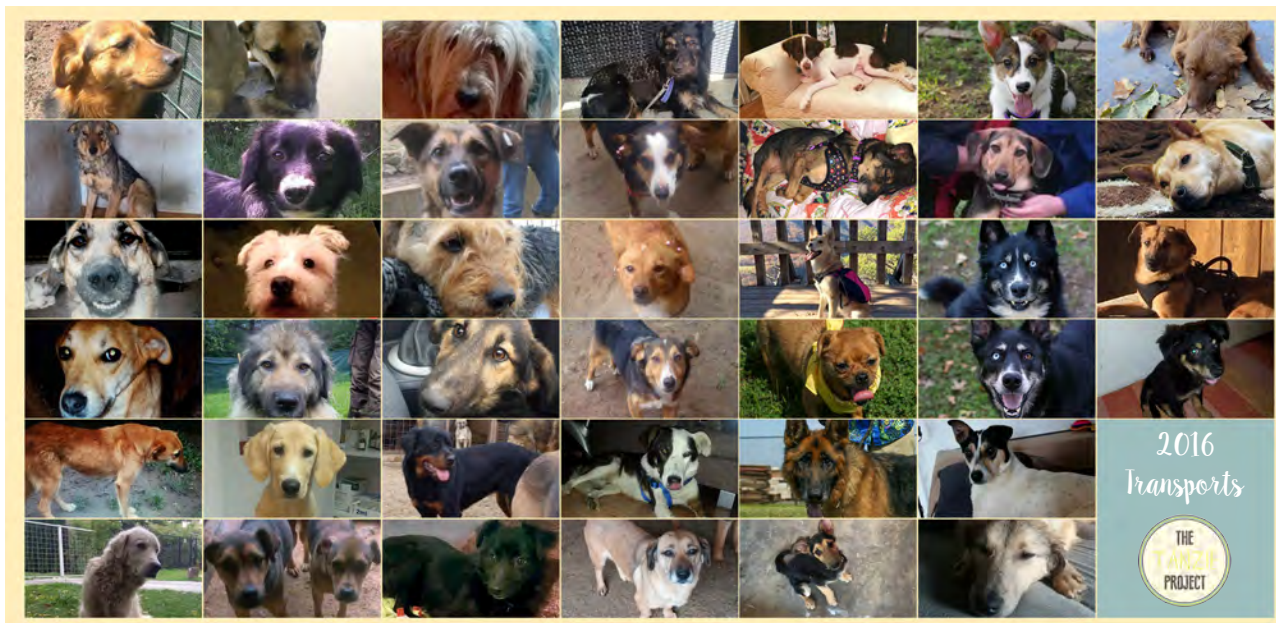
PAWTY-TIME!

Summer Block Party: \$280.48

Fall Festival: \$302.93

FDP PROGRAM:

In November 2016, we also introduced the "Fairy Dog Parent" program. Since it's



inception in November, 6 of Nina and Selma's dogs have been "virtually adopted": Poppy, Angel, Lucky, Djecak, Bambi, & Donna. We currently have 9 FDP opportunities, and more on the way! To see these pups, visit www.thetanzieproject.org/FDP.

DOOBERT.COM

With Blue and Ice's whirlwind transport came some much needed networking! Thankfully we were approved to receive volunteer support through Doobert, and without them, Blue and Ice's trip from Boston to Tanzie's house in Virginia would never have been possible!

FUNDS-2-ORGS & RESQWALK

People from across 3 states came together to donate roughly 25 bags of shoes (500 pairs) to help save Bosnia's strays! We also now have 24 followers on ResQWalk, but we can get SO many more - invite your friends!



GOODWORLD

TTP also registered with GoodWorld's "social media" fundraising this year. The concept is for donors to complete a one-time registration and store payment information to support a nonprofit by simply typing "#donate," along with a specified amount, on the organization's Facebook or Twitter page! Because the concept is a bit new, our goal is to help followers understand how they can participate during our 2017 "#donate" campaigns.

“ SINCE 2015, WE'VE HELPED REHOME 79 BOSNIAN STREET DOGS ACROSS THE U.S. & 6 EUROPEAN COUNTRIES! ”

HARMONY FUND

All of us at TTP were completely surprised and grateful when we received a \$1300 unrestricted grant from Harmony Fund in May! Unfortunately many of the support organizations we contacted this year only provide assistance to efforts focusing on animals in the USA. We plan to keep expanding our grant requests in 2017!

BLIND DOG RESCUE UK

We had the "pawesome" opportunity to partner with BDRUK for sweet little Taz. Nina found Taz in Sarajevo when she was just 3 months old...she had been attacked by other dogs and couldn't see out of her left eye. With a lot of behind-the-scenes work since August, and with BDRUK's support, Taz was finally cleared to leave Bosnia December 10, making the ULTIMATE ROAD TRIP across Europe to her new forever home in the UK - a PERFECT Christmas present for her new family!



April 36 Update:

One of the biggest learning experiences we had this first year was with the "April 36." In April, Nina found a nonprofit in Germany willing to transport and find foster/forever homes for 36 dogs. The transport timeline was less than a week - but because we have such PAWESOME supporters, we were able to raise enough money for all transport expenses!!

Germany requires 3 weeks of quarantine at the border near Croatia. Unfortunately the weekend the dogs were supposed to go to the quarantine facility, there was an issue with the water and they were unable to take our 36. With that delay, the organization that was going to transport them to Germany no longer could. So, we had raised all of that money, and now they had no place to go, and no one to get them there.

As a result, I learned that even if it seems to be a firm opportunity, transports and the corresponding fundraising must be done in smaller quantities, because there are so many variables involved. I am so grateful for everyone's patience with this

fundraising and transport effort, and I apologize that we were unable to rehome these pups within the intended timeframe.

Luckily we have been able to find homes for 15 of the 36 since, but unfortunately the remaining 21 dogs are still in Bosnia.

While we still have the transport funds for the remaining pups, it's just a matter of finding a place for them. We are actively working to find European animal welfare organizations to assist with rehoming them, and hope that with your continued support, 2017 will be the year they all get to leave Bosnia!

APRIL 36 STATS:

HOMES/FOSTERS: 15

Switzerland: Blacky, Terry

Germany: Lucy, Mrva, Chappy, Goldy,
Dudi, Pico, Schokolada, Rita

Austria: Bjelka, Glista

USA: Lily, Blue, Ice

PUPS REMAINING: 21

(Transport funds remain):

Anna, Beli, Bonny, Brownie, Choko,
Choksa, Cura, Dingo, Dona, Felix, Gari,
George, Ginger, Jinn, Lea, Lola, Masa,
Miki, Riki, Snjole, Sunny

WHAT WILL 2017 BRING?

UPCOMING ACTIVITIES:

- Transport for Poppy, Lucky, Angel and sibling puppies to Austria
- Transport of 4 dogs from Bosnian Dream Rescue Shelter to Denmark

ADMINISTRATIVE NEEDS:

- Volunteers & fresh ideas!
- Fundraising event project officers
- Increase ResQWalk/social media followers!

2017 GOALS:

- Find homes for remaining 36
- Local (Sarajevo) vet discount for Nina
- Continue and expand outreach with European animal rescue orgs
- Explore different fundraising options
- Ultimate goal...a trip back to Sarajevo to get a "boots on the ground" visual update. We need to assess our progress and what the future needs will be.

HOW CAN I HELP?



HOST A FUNDRAISER

Organized? Like to plan events? Consider coordinating a fundraising event in your area or online!



HELP WITH SOCIAL MEDIA

Hashtags make the world-wide-web go 'round! Put your spin on our strategic communications to reach more people!



GIVE ADMIN SUPPORT

Do you have any unique or pertinent skills you think TTP could benefit from? Want to take on a specific project? Let us know!



BE A FOSTER FAMILY

We don't anticipate needing many fosters since most pups have homes before arriving, but we may need temporary homes at some point, & want to be ready!



STAY CONNECTED.



THE TANZIE PROJECT | A 501(C)(3) PUBLIC CHARITY

let's #savebosnianstrays



info@thetanzieproject.org



P.O. Box 65030
Hampton, VA 23665



www.thetanzieproject.org

WANT TO BE A **TEAM TANZIE** VOLUNTEER? Email info@thetanzieproject.org



THE TANZIE PROJECT

Fiscal Year 2016 Treasurer's Report

April 4, 2017

INTRODUCTION

The Tanzie Project (TTP) was started in 2015 by TTP's President, Katie Gar Ward, with a mission to rescue, rehabilitate, and enhance the quality of life for the stray, mistreated, and forgotten dogs of Bosnia and Herzegovina. Since then, our amazing donors have helped spread the word, and the results have been spectacular! Together, we are making great progress toward providing a happy, healthy life for these animals.

We recognize there are numerous opportunities to support other great organizations where your hard-earned contributions can make a difference. Our team, Bosnian partners, and of course, the dogs, are extremely grateful for your continued support, trust, and encouragement.

My highest responsibility as Treasurer is reporting back to our contributors how TTP has deployed your funds, which includes effective oversight to ensure every dollar contributed directly benefits as many dogs as possible. I'm proud to disclose our frugal and responsible spending has resulted in our remarkably high *Financial Efficiency Rate of 91%*. This rate is interpreted as \$0.91 cents of every \$1.00 contributed directly supports Bosnian dogs. Our strong rate ranks amongst the highest within our peer group in the *Animal Rights, Welfare, & Service* nonprofit category, and illustrates the organization's commitment to integrity, high standards, and accountability to our donors.

As we look forward to 2017, our team has plans to implement several cost-saving strategies to increase this metric. In the subsequent details below, I have included the cost-saving strategies we've already implemented.

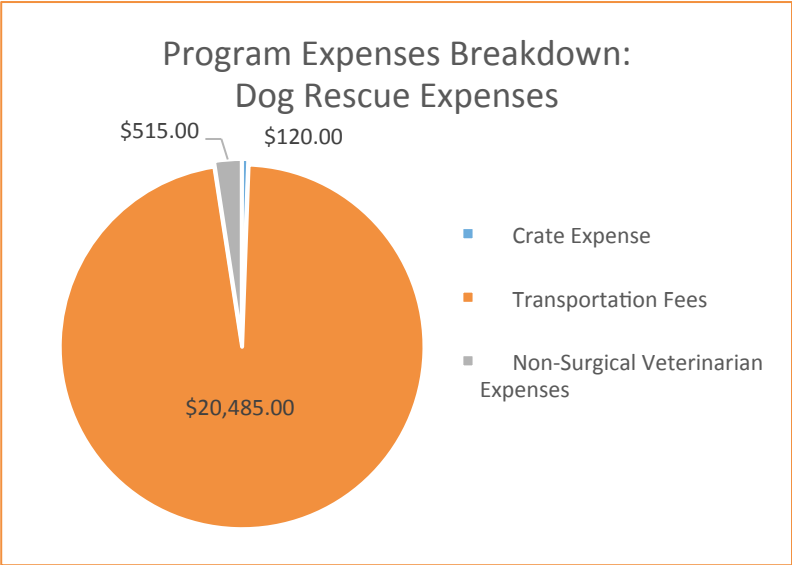
PROGRAM MANGEMENT & RESULTS

TTP's primary purpose is *Animal Welfare and Rescue*. Within this category, we provide two program services: *Dog Rescue Activities* and *Dog Welfare Activities*. Our 2016 program activities are outlined below:

Dog Rescue Program Activities

Dog Rescue is the key program for the organization, as our ultimate purpose is to connect homeless dogs with loving families. Since the organization's inception in 2015, we've rehomed 111 homeless dogs throughout the globe. In 2016, this program was funded through approximately \$18,000 in direct animal-specific contributions¹ from fundraisers and adoption donations paid by adoptive families. The remaining program funding was supplied through use of unrestricted contributions to the organization.

In 2016, we incurred approximately \$21,600 in program expenditures towards rehoming dogs. Our most significant expenditure area was *Transportation Costs* (\$20,485), which included airfare, crates, travel-related vaccines, and required regulatory documents. These expenditures funded the transportation of 42 dogs from Bosnia to their new “forever” family! Please note we are unable to provide comparative prior-year data, as the organization did not track program donations and expenditures before Jan. 1, 2016. Our 2017 financials will include this comparative data.

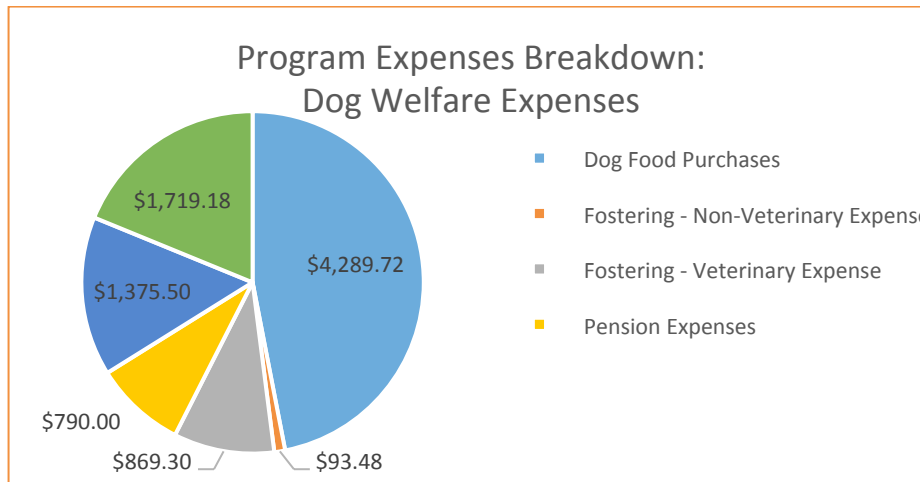


Dog Welfare Program Activities

Our secondary program is *Dog Welfare*. The primary welfare activities include providing food for malnourished dogs, veterinarian costs for necessary medical attention, shelter construction, and “pension” (third-party dog shelters) fees. Since the organization’s inception, we’ve funded approximately 5,060 pounds of dog food and 27 dogs’ medical treatments and surgeries.

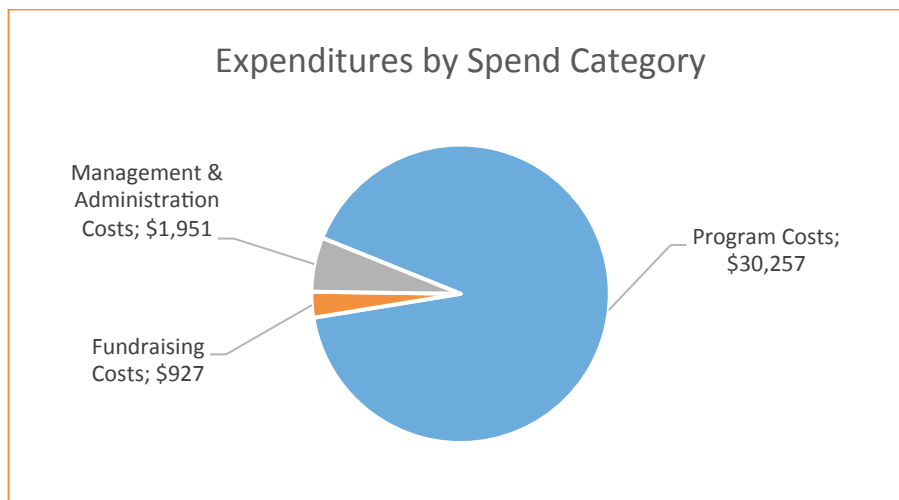
In 2016, our *Dog Welfare* activities were directly funded with \$1,850 in fundraising event donations, \$850 of which was from our new “*Fairy Dog Parent*” sponsorship program that began in November 2016. The *Fairy Dog Parent* sponsorship allows donors to sponsor the monthly food and shelter expenses for a specific dog on a recurring or one-time basis until the dog is matched and rehomed with a loving family. The remaining funding was provided from \$600 in proceeds from eBay auctions of donated items, \$200 in proceeds from Tazie-branded merchandise sales, and use of unrestricted donor contributions.

In 2016, we incurred approximately \$8,700 in *Dog Welfare* program expenditures. Our most significant expenditure under this program was \$4,300 to supply dog food. The remaining program expenses included veterinarian costs of \$2,200, shelter construction/repair costs of \$1,375, and pension fees of \$790.



COST MANAGEMENT²

TTP incurs fundraising, management, and administrative expenses, which help the organization operate. We break this down into two main cost pools, *Fundraising Costs* and *Management & Administration Costs*. Below outlines 2016 activities related to these two cost pools:



Fundraising Costs

In 2016, TTP incurred \$927 in advertising costs, \$490 of which was fees paid to Facebook for “boosting” fundraising posts. Because much of our fundraising is promoted through social media, we utilize Facebook “boosts” to increase our posts’ audience reach, prioritize our posts/page in searches, and to generate overall awareness and engagement. We also incurred \$437 in costs to produce Tanzie-branded merchandise, which generated an additional \$587 in merchandise sales, netting a \$151 profit.

Management & Administrative Costs

The organization incurred \$1951 in Management & Administrative expenses in 2016. Below outlines the composition of these costs:

PAYPAL & WIRE FEES

In 2016, TTP spent \$824 in *PayPal & Wire Fees*. We incurred \$663 in PayPal fees related to contributions received from online fundraisers hosted via YouCaring.com, a free online fundraising platform. The website's payment portal uses PayPal to process donations, which charges a per-transaction fee of 2.2% + \$0.30. While transaction fees are our highest *Management & Administrative* expenditure, the organization is registered with PayPal as a nonprofit, which reduces the fee percentage from the traditional 2.9%.

Additionally, \$161 in Western Union fees was incurred to send contributions to a Bosnian dog rescue partner. Western Union fees are significantly higher than PayPal, so the partner now has a functional PayPal account, which TTP requested, to significantly reduce payment transaction fees. We do not expect to incur significant Western Union wire fees going forward, although we have experienced logistical errors or time delays with the international PayPal accounts. Only in these instances will we consider Western Union as an option.

LEGAL & PROFESSIONAL FEES

In 2016, TTP incurred \$470 in *Organizational Costs* related to the filing fees paid to the Commonwealth of Virginia State Corporation Commission as a newly registered non-stock corporation, as well as the application fee paid to the Internal Revenue Service (IRS) to obtain recognition as a 501c3 tax-exempt organization. These *Organizational Costs* were funded through contributions from the organization's President and Vice President.

POSTAGE & PO BOX FEES

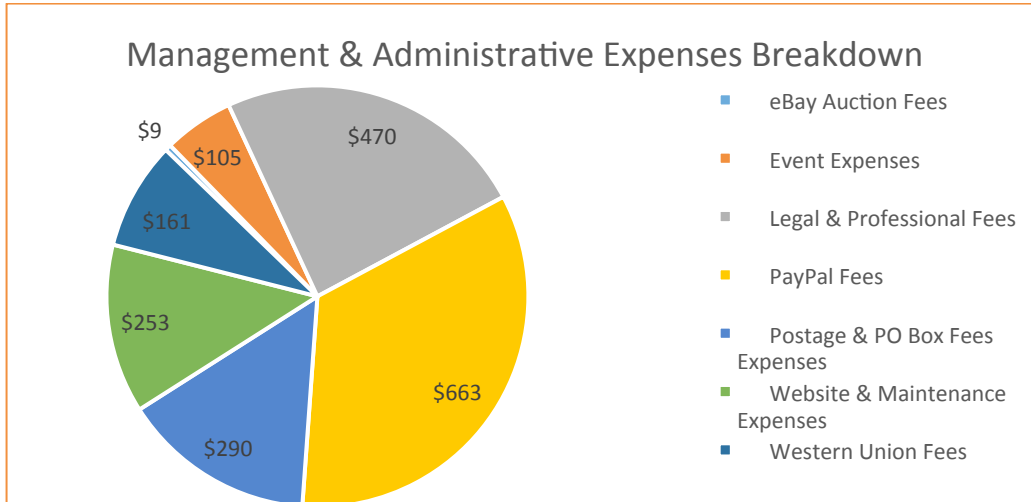
In 2016, the organization incurred \$290 in *Postage & PO Box* expenses. This activity consisted of \$170 in shipping costs to mail the Tanzie-branded merchandise to buyers. Additionally, \$120 was spent to open a PO Box for the organization to receive mail.

WEBSITE FEES

In 2016, TTP incurred \$253 in *Website Fees* for thetanzieproject.org. The expenditures consist of \$169 in website hosting services and website domain registration for 3 years. Additionally, \$84 was spent to create email boxes for the organization. We have taken action to reduce a portion of these fees going forward by registering as a nonprofit with Google Apps, which provides some of these services free of charge, as well as receiving a nonprofit discount through our website host.

OTHER EXPENSES

Other Expenses of \$114 include \$105 in event fees paid to the Newport News Parks for two Tanzie outreach events held in Summer and Fall 2016. The remaining \$9 was paid to eBay for auction fees related to items donated and sold via online auctions.



FINANCIAL CONDITION

Due to the organization's size, the Balance Sheet's net assets consist solely of \$822 in cash. The organization does not plan to acquire any other form of assets, other than cash, at this time.

TREASURER'S CONCLUSION

The organization has managed its affairs responsibly and effectively for the year ended December 31, 2016.

Sincerely,

MATTHEW GROSH
Treasurer

¹ We define Animal Specific Contributions as contributions or sponsorships with donor restrictions towards specific dogs or specific program activities.

² The organization reports \$0.00 in compensation expense for 2016 as all organization activities were performed solely by volunteers. TTP does not employ nor compensate any individuals, directors, officers, or members of governance. Further, no temporary employees were contracted through agency, nor were payments made to external consultants. At this time, TTP does not plan to employ nor compensate any of the above in the foreseeable future.

The Tanzie Project, Inc.
Statement of Financial Position
As of December 31, 2016

	Jan - Mar, 2016	Apr - Jun, 2016	Jul - Sep, 2016	Oct - Dec, 2016
ASSETS				
Current Assets				
Bank Accounts				
BayPort Checking		123.49	1,006.21	439.64
BayPort Savings Account		5.00	5.00	5.00
PayPal Account	473.39	3,225.44	154.12	377.71
Total Bank Accounts	\$ 473.39	\$ 3,353.93	\$ 1,165.33	\$ 822.35
Total Current Assets	\$ 473.39	\$ 3,353.93	\$ 1,165.33	\$ 822.35
TOTAL ASSETS	\$ 473.39	\$ 3,353.93	\$ 1,165.33	\$ 822.35
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable (A/P)	1,013.79	1,013.79	2,978.18	0.00
Total Accounts Payable	\$ 1,013.79	\$ 1,013.79	\$ 2,978.18	\$ 0.00
Total Current Liabilities	\$ 1,013.79	\$ 1,013.79	\$ 2,978.18	\$ 0.00
Total Liabilities	\$ 1,013.79	\$ 1,013.79	\$ 2,978.18	\$ 0.00
Equity				
Retained Earnings		0.00	0.00	0.00
Net Revenue	-540.40	2,340.14	-1,812.85	822.35
Total Equity	-\$ 540.40	\$ 2,340.14	-\$ 1,812.85	\$ 822.35
TOTAL LIABILITIES AND EQUITY	\$ 473.39	\$ 3,353.93	\$ 1,165.33	\$ 822.35

The Tanzie Project, Inc.
Statement of Activity
January - December 2016

	Jan - Mar, 2016	Apr - Jun, 2016	Jul - Sep, 2016	Oct - Dec, 2016	Total
Revenue					
Temporarily Restricted					
Adoption Donations			1,400.00		1,400.00
Animal Specific Contributions	3,665.00	4,718.00	6,065.00	3,550.00	17,998.00
Fairy Dog Parent Contributions				850.00	850.00
Total Animal Specific Contributions	\$ 3,665.00	\$ 4,718.00	\$ 7,465.00	\$ 4,400.00	\$ 20,248.00
Food-specific contributions		400.00	1,195.00	1,155.00	2,750.00
Net Assets Released from Restrictions - Satisfaction of Program Restrictions		-3,410.00	-14,033.00	-5,555.00	-22,998.00
Total Temporarily Restricted	\$ 3,665.00	\$ 1,708.00	-\$ 5,373.00	\$ 0.00	\$ 0.00
Unrestricted Revenue					
Auction Sales		51.70	522.75	30.00	604.45
Fundraising Event Revenue			1,238.91	614.36	1,853.27
Net Assets Released from Restrictions - Satisfaction of Program Restrictions		3,410.00	14,033.00	5,555.00	22,998.00
Promotional Item Sales				239.00	239.00
Service/Fee Refunds				0.15	0.15
Unrestricted Revenues - Contributions	15.82	2,211.85	1,096.18	4,938.25	8,262.10
Total Unrestricted Revenue	\$ 15.82	\$ 5,673.55	\$ 16,890.84	\$ 11,376.76	\$ 33,956.97
Total Revenue	\$ 3,680.82	\$ 7,381.55	\$ 11,517.84	\$ 11,376.76	\$ 33,956.97
Cost of Goods Sold					
Program Costs					
Crate Expense			120.00		120.00
Dog Food Purchases		605.00	1,450.00	1,509.72	3,564.72
FDP Program Expenses				725.00	725.00
Foster Animal - Non-Veterinary Expense				93.48	93.48
Foster Animal - Veterinary Expense			132.42	736.88	869.30
Non-Surgical Veterinarian Expenses			365.00	150.00	515.00
Pension Expenses				790.00	790.00
Shelter Construction	315.50	460.00		600.00	1,375.50
Surgical Animal Veterinarian Expenses	559.18		760.00	400.00	1,719.18
Transportation Fees	2,180.00	2,900.00	11,891.00	3,514.00	20,485.00
Total Program Costs	\$ 3,054.68	\$ 3,965.00	\$ 14,718.42	\$ 8,519.08	\$ 30,257.18
Total Cost of Goods Sold	\$ 3,054.68	\$ 3,965.00	\$ 14,718.42	\$ 8,519.08	\$ 30,257.18
Gross Profit	\$ 626.14	\$ 3,416.55	-\$ 3,200.58	\$ 2,857.68	\$ 3,699.79
Expenditures					
Fundraising Costs					
Advertising	91.78	164.93	660.09	9.96	926.76
Total Fundraising Costs	\$ 91.78	\$ 164.93	\$ 660.09	\$ 9.96	\$ 926.76
Management & Administration Expenses					
eBay Auction Fees		6.20	-2.45	5.60	9.35
Event Expenses		70.00	35.00		105.00
Legal & Professional Fees	470.00				470.00
PayPal Fees	127.56	213.56	193.32	128.17	662.61
Postage & PO Box Fees Expenses	120.00	40.77	65.00	63.75	289.52
Website & Maintenance Expenses	252.85				252.85
Western Union Fees	104.35	27.00	15.00	15.00	161.35
Total Management & Administration Expenses	\$ 1,074.76	\$ 357.53	\$ 305.87	\$ 212.52	\$ 1,950.68
Total Expenditures	\$ 1,166.54	\$ 522.46	\$ 965.96	\$ 222.48	\$ 2,877.44
Net Operating Revenue	-\$ 540.40	\$ 2,894.09	-\$ 4,166.54	\$ 2,635.20	\$ 822.35
Other Expenditures					
Reconciliation Discrepancies		13.55	-13.55		0.00
Total Other Expenditures	\$ 0.00	\$ 13.55	-\$ 13.55	\$ 0.00	\$ 0.00
Net Other Revenue	\$ 0.00	-\$ 13.55	\$ 13.55	\$ 0.00	\$ 0.00
Net Revenue	-\$ 540.40	\$ 2,880.54	-\$ 4,152.99	\$ 2,635.20	\$ 822.35